

## **AMC-E OEM support for new sales**

The AMC E is designed for volume OEM applications where low total control system cost is a critical factor and where the new control system may need to be integrated with other existing software and or hardware.

The optimal integration will result in:

- a) minimum total system cost to the OEM,
- b) minimum changes to existing OEM software,
- c) minimal conversion time from old control system to new control system
- d) minimal OEM engineer learning time
- e) maximized final system performance giving the OEM important advantages over their competitors

In order to achieve these aims NEE provide a number of additional services, these generally include, but are not necessarily limited to, the following:

- Initial assessment of existing OEM control system and application
- Initial assessment of associated software.
- Discussions leading to an agreement of the new system specification
- Generation of a system specification document
- Design, development and manufacture of interface 'glue' hardware, to integrate the NEE control equipment with the customer's retained hardware
- Modification of AMC E firmware to gain compatibility with existing software
- Modification of WinAMC software to meet the agreed specification changes
- Assistance with the modification of existing software to provide additional features or to improve the overall software performance
- Training in the use of WinAMC
- Training in the configuration of AMC E's
- Training in system operation from the maintenance perspective
- System test and debug

The total accrued engineers time available under this standard agreement is limited to 100hrs, additional time will be charged separately.